Table of Contents

- BESSEY Tool – The Brief Portrait
- BESSEY Tool – The Worldwide Presence
- BESSEY Tool – The Key Data
- BESSEY Tool – The Success Factors
- BESSEY Tool – The Innovations
- BESSEY Tool – The Training Opportunities
BESSEY Tool – The Brief Portrait

About us

- BESSEY Tool is one of the world's leading manufacturers of professional hand tools in the fields of clamping and cutting technology.

- BESSEY is a strong brand, based on many years of innovation and quality.

- BESSEY Tool offers specialist dealers a broad range of standard and special tools for wood and metal processing, a cooperative partnership, and a high level of service.

- BESSEY Tool develops and produces its own tools.

- BESSEY Tool's most important sales markets are currently Europe and North America, and it is looking to the growth markets of Asia and South America.
BESSEY Tool – The Worldwide Presence

BESSEY is present in more than 100 countries:

BESSEY Tool
North America
The 100% takeover of partners in the USA and Canada will serve to strengthen BESSEY’s position in one of the most important markets.

Headquarters is in Bietigheim-Bissingen
- Bietigheim factory with central administration and production of precision steel
- Kammgarnspinnerei factory with production of clamping and cutting technology and tool development
Consolidated net sales of the BESSEY Group – Tool Division

+ 66 %
BESSEY Tool – The Key Data

Tool Sales

- Clamping technology: 12%
- Cutting technology: 88%

- Export share of total gross sales: 70%
- Domestic share of total gross sales: 30%
Customer groups

- Trade with end target groups craftsmen and industry
- DIY with end target groups private end-users and craftsmen
- Direct sellers with end target groups craftsmen
- Original Equipment Manufacturer (OEM) with end target groups craftsmen and industry
- Miscellaneous
BESSEY Tool – The Success Factors

Innovation

Numerous patents and industrial designs for our clamping and cutting technology products are the result of our intensive development work.

Creating convenience and safety in your workplace is our continuous motivation.

User friendliness and ergonomics are our benchmarks for achieving this aim.
BESSEY Tool – The Success Factors

Quality

Precision and durability are the result of our striving for high quality.

All BESSEY products are subjected to our stringent quality assurance system, which fulfils the requirements of ISO 9001.
Production expertise

The backbone in clamping technology is the rail and at BESSEY it is always drawn from a single rod.
The usage of the latest technologies in the development and design stages, as well as modern production and testing methods in steel manufacturing form the basis for extremely high-quality clamping and cutting products.
Customer oriented

To understand what you need is our first priority and not an afterthought. We create solutions for craftsmen and industry. We are proud of our broad range of products, designed for your individual needs.
BESSEY Tool – The Innovations

- **1936**: Malleable cast iron screw clamp
- **Approx. 1950**: Compound leverage snips
- **1952**: All-steel screw clamps
- **1958**: High-performance snips with HSS edges
- **1970**: Aviation snips
- **1972/1975**: Die-cast zinc screw clamps

- **All-steel lever clamps**
- **High performance clamps**
BESSEY Tool – The Innovations

1980/1985
K-Body clamp
Malleable cast iron screw clamp with brake

1993/1995
Machine table clamps
Door frame assembly tools

1996/1997
Band clamps BAN 700
Combinox

1999
One-handed edge clamp EKT55
Universal snips Longstyle Profi D21AL

2000
U-clamps

2001
Ideal snips D29ASS

Flooring tools
One-handed clamps EHZ

Rafter clamps
BESSEY Tool – The Innovations

2002
- KliKlamp – the lightweight with magnesium

2004
- DuoKlamp – one-handed clamping and spreading

2005
- OMEGA-screw clamp

2006
- Hightech fabric shears

2007
- Expansion of the spring clamp range

UniKlamp – large-surface clamping and spreading

MULTISNIP Master D51A

BESSEY Best-Comfort-System – Distinctly more convenience when clamping

VarioClippix – simple clamping of anything

New high-performance pressure plate for extremely high durability
<table>
<thead>
<tr>
<th>Year</th>
<th>Innovations</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008</td>
<td>K Body REVO – powerful clamping and spreading over large surfaces</td>
</tr>
<tr>
<td>2009</td>
<td>High-performance clamp SGM with improved rail profile</td>
</tr>
<tr>
<td>2010</td>
<td>KombiKlamp SG30VAD – Multi-purpose clamping</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>
BESSEY Tool – The Innovations

2011
- Toggle clamps STC
- Seaming tool PS 130 – Big and strong
- Multitool with shears DBST

2012
- Spacer AV2
- Claw clamp GRA with improved rail profile and larger throat depth

2013
- Variable screw clamps SLV and GSV
- Toggle clamps range expansion
- Horizontal toggle clamp STC-HV
- Horizontal toggle clamp STC-HA
- Push/pull clamp STC-IHA

2014
- Clamping elements for welding tables TW
- Vertical toggle clamp STC-VH
- Anniversary KliKlamp Black Edition
- Door frame assembly kit TMK
BESSEY Tool – The Innovations

2015

- Clamping elements for welding tables TW with 16 mm fastening holes
- Tilting adapter TW28AV
- One-handed clamp EZ
- Shape and straight cutting snips without opening stop D216-280-B-SBSK

2016

- All-steel table clamps GTR / GTRH
- Shape and straight cutting snips of the latest generation D39ASS
- Door frame assembly tools range expansion and optimization
- New high-quality 2-component plastic handle
- Clamping elements TW / TWV for workbenches with 19 mm (3/4”) hole system
### BESSEY Tool – The Innovations

<table>
<thead>
<tr>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Telescopic drywall support ST</td>
<td>Sash clamp, light TL</td>
</tr>
<tr>
<td>Other adapter sizes TW16AW for the use of</td>
<td>Other adapter size TW16AW for the use of</td>
</tr>
<tr>
<td>the clamping elements TW / TWV on</td>
<td>the clamping elements TW / TWV on</td>
</tr>
<tr>
<td>workbenches with 20 / 25.4 / 30 mm (13/18” / 1” / 1 3/16”) hole diameter</td>
<td>workbenches with 22 mm (7/8”) hole diameter</td>
</tr>
<tr>
<td>Evolution of the K Body REVO parallel</td>
<td>Toggle clamp systainer STC-S-MFT</td>
</tr>
<tr>
<td>clamps KRE / KREV</td>
<td></td>
</tr>
<tr>
<td>Adapter STC-SET-T20 for the use of toggle</td>
<td></td>
</tr>
<tr>
<td>clamps STC-HH50 / HH70 / IHH25 on</td>
<td></td>
</tr>
<tr>
<td>multifunction tables with 20 mm hole</td>
<td></td>
</tr>
<tr>
<td>diameter</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2017

- Telescopic drywall support ST
- Evolution of the K Body REVO parallel clamps KRE / KREV
- Adapter STC-SET-T20 for the use of toggle clamps STC-HH50 / HH70 / IHH25 on multifunction tables with 20 mm hole diameter

2018

- Toggle clamp systainer STC-S-MFT
- GearKlamp GK
- Sash clamp, light TL

Other adapter sizes TW16AW for the use of the clamping elements TW / TWV on workbenches with 20 / 25.4 / 30 mm (13/18” / 1” / 1 3/16”) hole diameter.
BESSEY Tool – The Training Opportunities

Clamping Technology

Cutting Technology
BESSEY. Simply better.

BESSEY Tool GmbH & Co. KG
74321 Bietigheim-Bissingen, Germany
www.bessey.de